

ARE YOUR INTERNATIONAL CUSTOMERS MANDATING OPEN CREDIT TERMS?

WOULD YOUR BUSINESS BENEFIT BY OFFERING CREDIT TERMS TO GLOBAL CUSTOMERS?

We can help U.S. based companies maintain growth in sales by providing flexible import/export finance!

As the global economy becomes more competitive, U.S. companies must now provide better financing terms to international customers. We have several receivable finance programs which allow importers/exporters and manufacturers to enhance their sales efforts and successfully compete in the international market place. Until now, mid-sized companies were unable to access this kind of financial service. By consolidating all of our clients activities, we are able to offer financial packages and services that were not previously available to the mid-sized market.

What are the challenges facing U.S. businesses selling open terms to foreign customers?

U.S. sellers who are reluctant to extend credit may face the possibility of the loss of the sale to their competitors. Payments dealing with companies in other countries involves risk and requires credit expertise. U.S. importers/exporters need an international finance company that is going to support adequate credit analysis in a timely manner, approve credit insurance for just one client or on a per transaction basis, provide receivable finance in a cost efficient way and collect in local trade currency at your client's request. Previously most asset based lending institutions or banks have not considered foreign receivables as eligible to borrow against. We have funders who can provide you with **International Trade Financial Services** and work together with your bank or lending institution in achieving your import/export sales.

We can help import/exporting companies, manufacturers, distributors and service providers for their foreign trade financial needs.

In addition to receivable finance, we have funders who can accommodate purchase order finance, trade finance, letters of credit and credit insurance.

Call us today for a free, no obligation consultation.

Most of our clients are either:

- fast growing companies whose past earnings and sales histories will not justify the increased borrowing necessary to acquire needed raw materials and supplies,
- clients that have been declined by their asset based lender or bank in financing export receivables;
- companies with seasonal or uneven sales patterns;
- principals that cannot obtain traditional financing;
- clients being forced to buy credit insurance on all of their accounts when all they need is one account funded and insured.

What type of businesses qualify for international trade funding?

Any U.S. based business can qualify for an international finance service if it:

- Sells to credit worthy international customers or businesses and Has a minimum need of \$150,000 in receivable finance.