



BUSINESS NOTES

➤ What Are Business Notes?

In eighty-five (85%) percent of the cases when businesses are sold, the seller must carry back the financing for a large part of the sales price or the full price itself. Financing to buy a business is not like getting a loan from your banker to buy a home.

Sometimes when a business is sold, the buyer does not have adequate funds for a complete purchase or cannot get the necessary bank funding.

At that point, the buyer and seller agree on a down payment and sign a contract specifying how the remaining payments are to be made over time. The owner creates a note for the buyer. This is a business note. This business note can be sold for cash.

➤ Business Note Buyer

Who is a business note buyer? A business note buyer functions very much like a private mortgage buyer. Let's say there's a potential buyer of a business who cannot qualify for a commercial loan. In today's world he's not out of the running, because he can be financed through a business note buyer. The business note buyer represents a consortium of investors who specialize in this type of investment and liquidity is not a problem.

➤ Fast Cash For Businesses

The seller of the business structures a private loan for the business which:

1. At closing a note is bought by a business note buyer or
2. After a substantial downpayment and several months of seasoning (i.e. regular payments) the note will be purchased by a business note buyer.

The business has changed hands successfully for both parties, often in a very short period of time. Basically this means fast cash for the seller, and an easy loan for the buyer.

➤ Are You in Need of Business Note Purchasing?

As a small business financing source we can offer a cash purchase for all or a portion of your existing business note.

FOR MORE INFORMATION CONTACT:

DEBRA MAPLES
225-247-4370

YOUR CASH FLOW CONNECTION

FAX: 206-203-4919

WEB: YOURCASHFLOWCONNECTION.COM

EMAIL: CASHFLOWCONNECTION@COX.NET